

**STATE OF HAWAII  
REQUEST FOR SOLE SOURCE**

03 DEC 17 A10:56

TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE  
STATE OF HAWAII

FROM: DOH – Emergency Medical Services & Injury Prevention System  
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction: Procure, deliver and install fourteen (14) Motorola UHF mobile radios (Model #M101HX) w/ rear control heads, two (2) Motorola UHF mobile radios (Model #M101HX) w/o rear control heads, sixteen (16) Pyramid vehicular repeater systems (Model #P01PST), ~~one (1) EF Johnson mobile radio trunk radio~~, sixteen (16) Motorola VHF portable radios w/ DTMF pad (Model #H01QXSP22), four (4) Motorola UHF portable radios w/ DTMF pad (Model #H01ZXSPU24), two (2) Motorola vehicular adapters (Model #N1671A), thirty-seven (37) Motorola UHF monitor pagers (Model # MDL-A04KUS9239450000AM), fourteen (14) Motorola VHF monitor pagers (Model # MDL-A04KUS9239450000AM). Work shall also entail the extraction of the existing mobile radio system, programming and testing of the new radio equipment. Installation shall be done on island (Kauai, Oahu, Maui, Hawaii) upon designated emergency ambulances and response vehicles by a Motorola authorized service center and by a factory trained technician (s). The programming of the EF Johnson 800mHz mobile radio shall be coordinated with the Maui Police Department's Communication Commander. The vendor shall also provide documentation of a two (2) year warranty to cover the new radio equipment, workmanship and installation. The warranty shall also include immediate 24hour radio technician response to the equipment failure.

Name of Vendor: Pacific Wireless Communication, LLC

Cost:

Address: 710 Kakoi Street  
Honolulu, HI 96819

\$ 196,855.00

Term of Contract:

From:

To:

Notice To Proceed

240 Days

Prior Sole Source Reference No.:

03-13-R

The goods, services, or construction has the following unique features, characteristics, or capabilities:

The Department of Health operates a statewide emergency ambulance radio telecommunication system consisting solely of Motorola manufactured radio equipment. Pacific Wireless Communications is the only local Motorola authorized vendor who can provide the specified radio equipment.

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Pacific Wireless Communications is the only local Motorola factory authorized service provider with a service center on each of the counties capable of providing the critical and immediate warranty service with availability 24hrs per day x 7 days per week.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

Other Motorola radio vendors solicited by EMSIPS: Delta Communications (declined), CQ Communications (non-responsive), and BearCom (non-responsive).

Direct questions to: Clay Chan

Phone: 733-8328

*I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

Gene K. Kadaheri 12/16/03

Department Head or Designee

Date

Deputy Director

Title (If other than Department Head)

Chief Procurement Officer's comments:

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes ☒ No ☐. If no, a contract must be executed and funds certified.

☒ APPROVED

☐ DISAPPROVED

Adam D. Ayers  
Chief Procurement Officer

1/7/04  
Date